



Supplementary Information on Financial Summary for Nine Months of FY2013

Mitsui Chemicals, Inc.

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Please note that this document has been translated from the original Japanese into English for the convenience of our stakeholders. The information was originally provided in Japanese. If there is any discrepancy, the Japanese language version is the official document and is available on our Japanese language website.

1) Consolidated Financial Highlights of Nine Months of FY2013

(Billions of Yen)

() Denotes a minus

Items	FY2012 1-3Q	FY2013 1-3Q	Increase (Decrease)	%
Sales	1,007.4	1,108.8	101.4	10%
Operating income/loss	2.5	15.1	12.6	513%
Non-operating income/expenses	(1.1)	(1.0)	0.1	-
Ordinary income/loss	1.4	14.1	12.7	880%
Special gains/losses	(5.3)	(22.9)	(17.6)	-
Net income/loss before income taxes and minority interests	(3.9)	(8.8)	(4.9)	-
Net income/loss	(9.7)	(18.5)	(8.8)	-

Exchange Rate (Yen/US\$)

80

99

19

Domestic Standard Naphtha Price (Yen/KL)

55,400

65,700

10,300

2) Overview of Nine Months of FY2013

Recovery of the domestic automobile industry for exports attributed to a weak yen as well as expanded demand for housing and public projects positively impacted results in petrochemicals and functional polymeric materials. Strong results for the North American automotive industry positively impacted results in overseas PP compounds.

Functional chemicals, health care products, such as ophthalmic lens monomers and nonwovens, and agrochemicals have shown firm results and have expand revenue steadily.

Brisk sales in electronic industry materials, attributed to an expanding smartphone market, positively impacted functional polymeric materials, such as APEL TM etc.

In the film & sheets business, packaging film have shown firm results due to sales price revisions. Electronic and optical films were also positively impacted by a weak yen as well as to expansion of high-value added film products for the smartphone market.

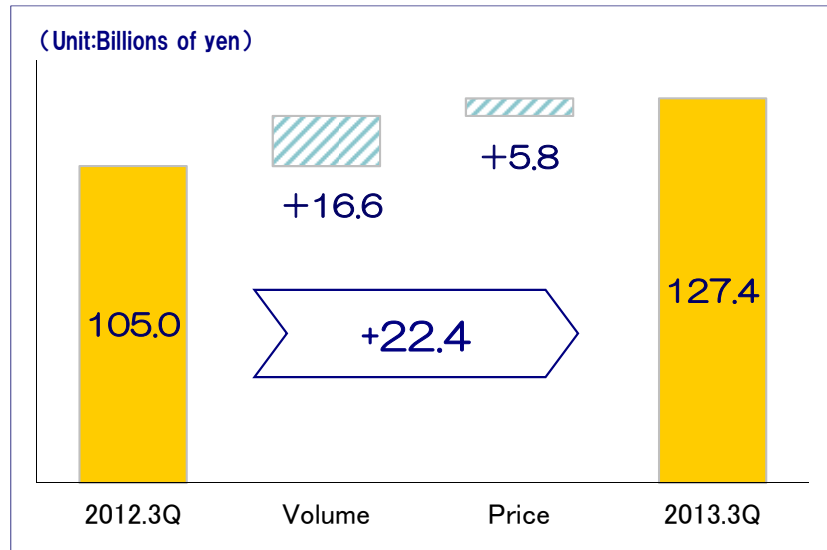
On the other hand, volatile volume market businesses such as phenols, PTA and TDI remained weak and conditions severe due to a sluggish Chinese market with poor growth in domestic demand and continuing oversupply.

The Mitsui Chemicals Group targets early profitability through drastic restructuring measures in these three unprofitable businesses.

3) Description of Increase/Decrease in Functional Chemicals (Sales and Operating Income, year on year)



Increase/Decrease of Net Sales (Nine Months of FY2013 vs Nine Months of FY2012)



127.4 billion yen (+22.4 billion yen year on year)

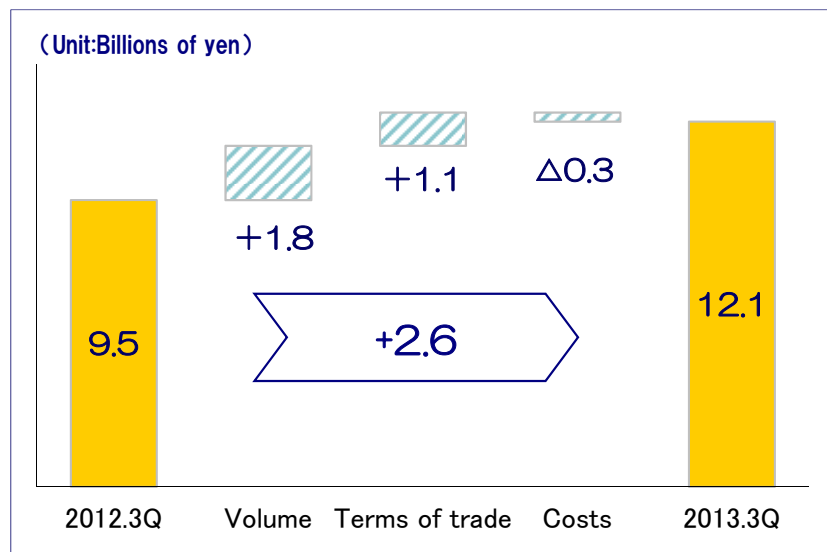
Volume +16.6 billion yen

- Expanded overseas demand for ophthalmic lens materials, agrochemicals, etc.

Price +5.8 billion yen

- Favorable foreign exchange conditions in agrochemicals exports

Increase/Decrease of Operating Income (Nine Months of FY2013 vs Nine Months of FY2012)



12.1 billion yen (+2.6 billion yen year on year)

Volume +1.8 billion yen

Expanded overseas sales of ophthalmic lens materials, nonwovens, and agrochemicals etc.

Terms of Trade +1.1 billion yen

Favorable foreign exchange conditions for agrochemicals

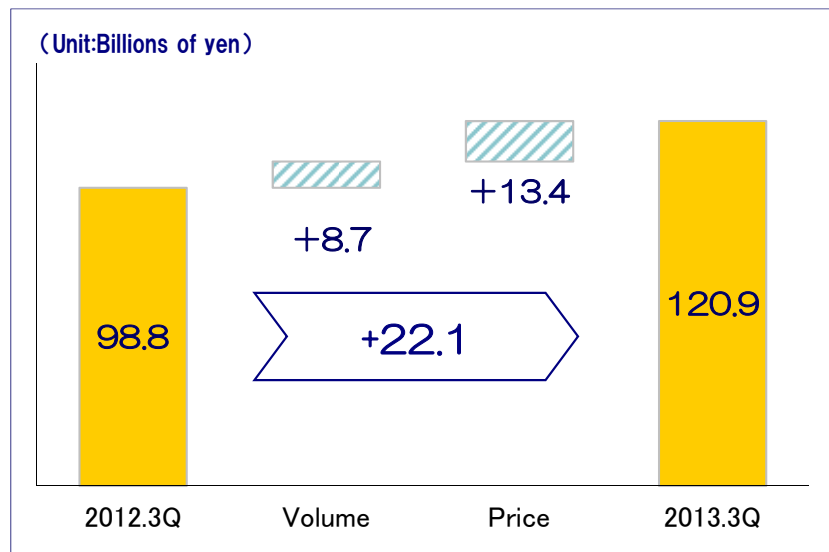
Costs -0.3 billion yen

- Increased fixed costs from operation of Iwakuni-Ohtake works following suspension after accident in the previous year

4) Description of Increase/Decrease in Functional Polymeric Materials (Sales and Operating Income, year on year)



Increase/Decrease of Net Sales (Nine Months of FY2013 vs Nine Months of FY2012)



120.9 billion yen (+22.1 billion yen year on year)

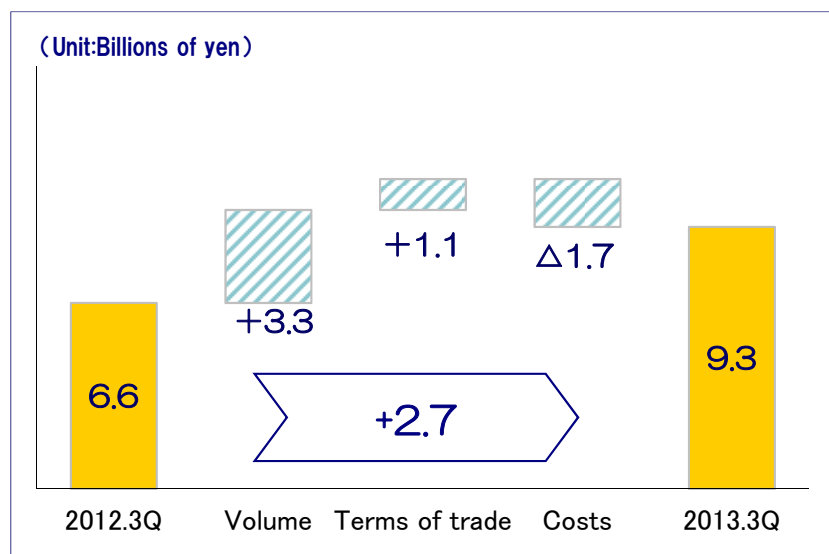
Volume +8.7 billion yen

- Expanded sales of elastomers and functional compounds etc. on the back of up-swing in automotive use demand mainly in North America
- Expanded sales of the functional polymer APEL™ due to a good demand from the smartphone market

Price +13.4 billion yen

Increases mainly due to weak yen

Increase/Decrease of Operating Income (Nine Months of FY2013 vs Nine Months of FY2012)



9.3 billion yen (+2.7 billion yen year on year)

Volume +3.3 billion yen

- Expanded sales of elastomers and functional compounds etc. on the back of up-swing in demand for automotive use
- Expanded sales of functional polymers due to a good demand from the smartphone market

Terms of Trade +1.1 billion yen

Weak yen and improvement in terms of trade for functional polymers, etc.

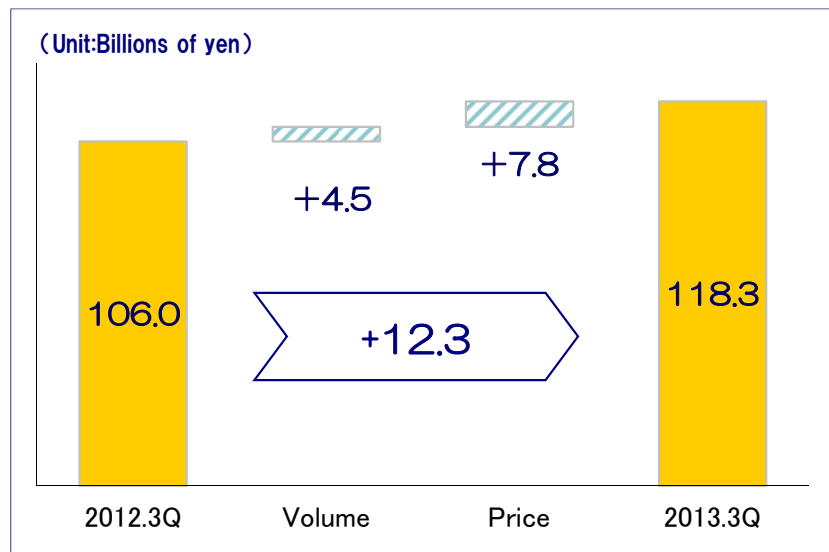
Costs -1.7 billion yen

Increased fixed costs from operation of Iwakuni-Ohtake works following suspension after accident in the previous year

5) Description of Increase/Decrease in Polyurethane (Sales and Operating Income, year on year)



Increase/Decrease of Net Sales (Nine Months of FY2013 vs Nine Months of FY2012)



118.3 billion yen (+12.3 billion yen year on year)

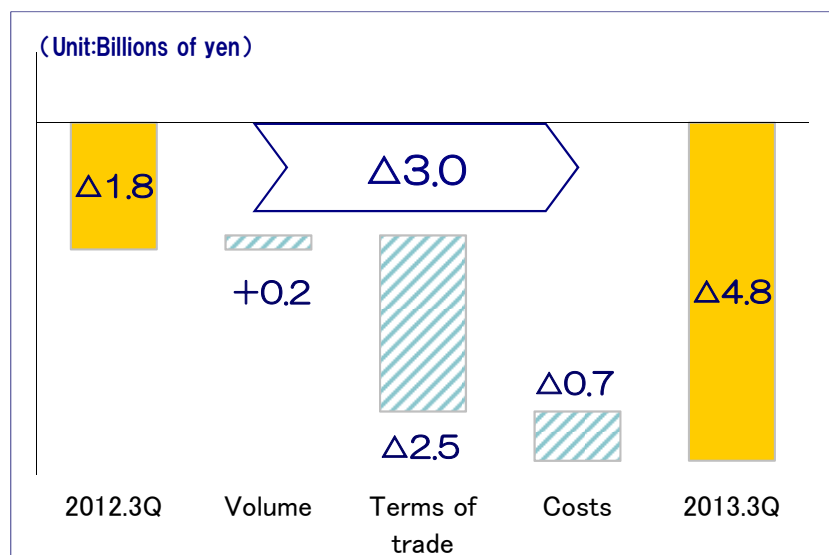
Volume +4.5 billion yen

-Increase in overseas sales volume of polyurethane materials such as TDI
-Expansion of overseas sales from expanded demand in coating and functional materials for adhesives used in packaging, etc.

Price +7.8 billion yen

Effects of weak yen

Increase/Decrease of Operating Income (Nine Months of FY2013 vs Nine Months of FY2012)



-4.8 billion yen (-3.0 billion yen year on year)

Volume +0.2 billion yen

Expansion of overseas sales from expanded demand in coating and functional materials for adhesives used in packaging, etc.

Terms of Trade -2.5 billion yen

Decline in overseas market prices of TDI and rise in raw material and fuel prices

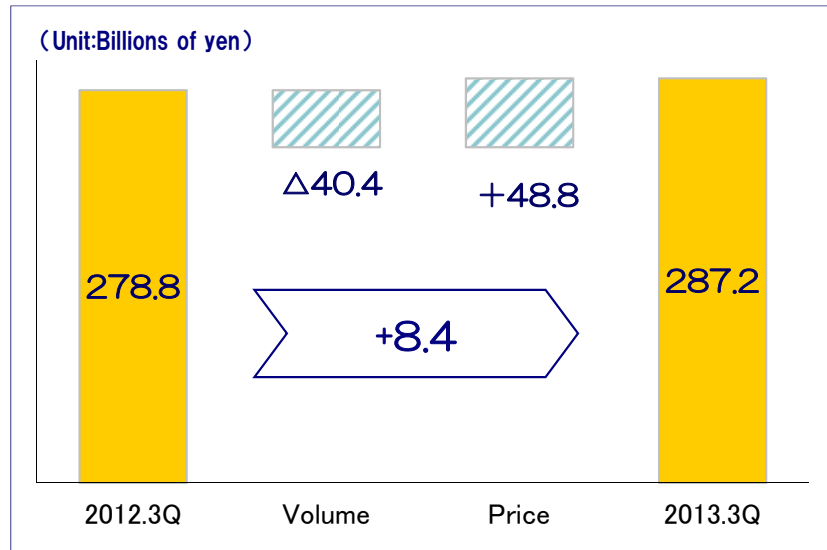
Costs -0.7 billion yen

Increased fixed costs from operation of Iwakuni-Ohtake works following suspension after accident in the previous year

6) Description of Increase Decrease in Basic Chemicals (Sales and Operating Income, year on year)



Increase/Decrease of Net Sales (Nine Months of FY2013 vs Nine Months of FY2012)



287.2 billion yen (+8.4 billion yen year on year)

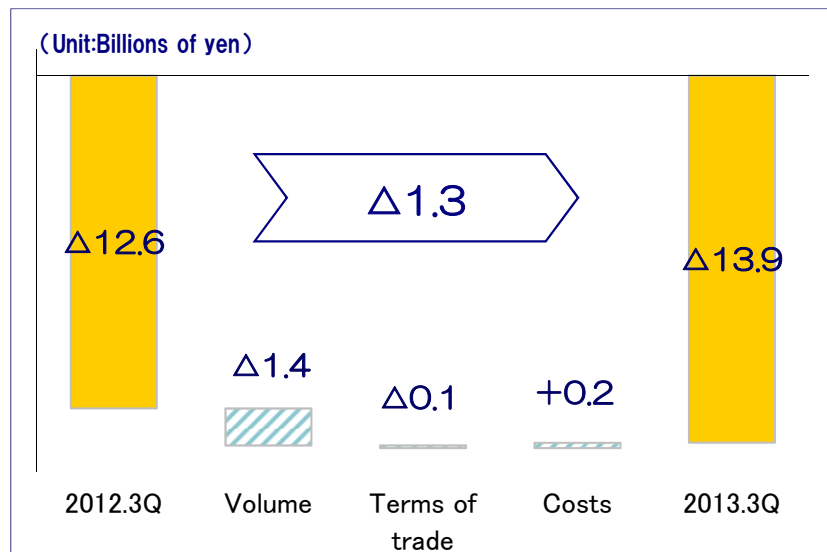
Volume -40.4 billion yen

- Sales decline due to weak demand in phenols and PTA mainly in China despite recovery from accident impact
- Sales decline from change in status of Siam Mitsui PTA Co., Ltd. from a consolidated subsidiary to an equity method affiliate by share transfer

Price +48.8 billion yen

- Exports and foreign exchange gain of overseas products
- Increased domestic sales prices due to upswing in raw material prices mainly for phenols and PTA

Increase/Decrease of Operating Income (Nine Months of FY2013 vs Nine Months of FY2012)



-13.9 billion yen (-1.3 billion yen year on year)

Volume -1.4 billion yen

Decreased sales due to sluggish Asian demand for phenols and PTA

Terms of Trade -0.1 billion yen

Decrease due to persistently high prices in raw material benzene and low prices in Asian market for phenols despite increase from positive factors such as stock receipts differences and recovery from accident impact

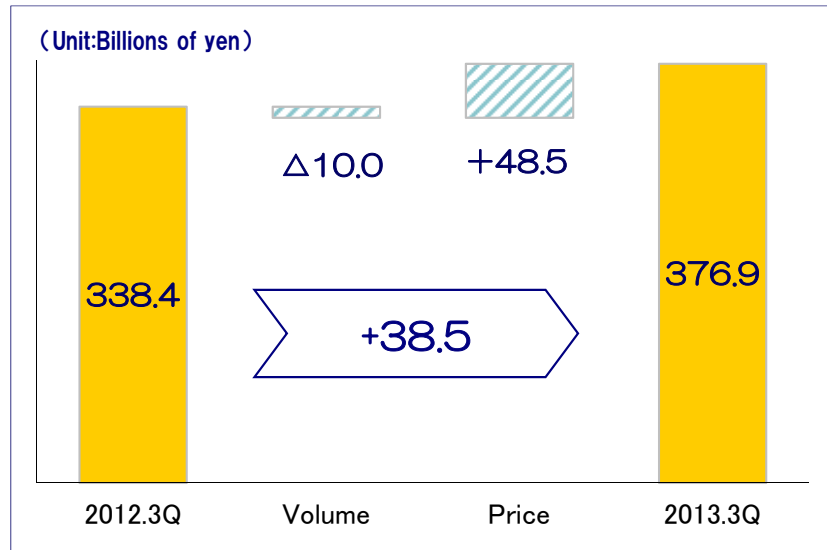
Costs +0.2 billion yen

Decrease fixed costs due to cost cuts and cost exclusion for change in status of Siam Mitsui PTA Co., Ltd. from a consolidated subsidiary to an equity method affiliate by share transfer despite increased fixed costs from operation of Iwakuni-Ohtake works following suspension after accident in the previous year despite cost reduction efforts

7) Description of Increase Decrease in Petrochemicals (Sales and Operating Income, year on year)



Increase/Decrease of Net Sales (Nine Months of FY2013 vs Nine Months of FY2012)



376.9 billion yen (+38.5 billion yen year on year)

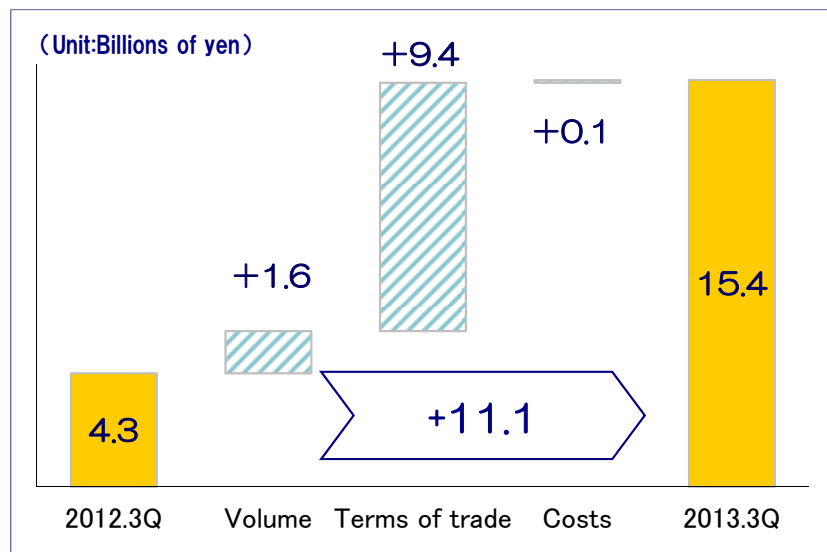
Volume -10.0 billion yen

Decrease sales due to drop in domestic demand for polyolefin despite strong demand in overseas automotive PP compounds

Price +48.5 billion yen

Weak yen and rise in polyolefin prices due to upswing in raw materials prices

Increase/Decrease of Operating Income (Nine Months of FY2013 vs Nine Months of FY2012)



15.4 billion yen (+11.1 billion yen year on year)

Volume +1.6 billion yen

Increase overseas PP compound sales

Terms of Trade +9.4 billion yen

- Increased profits through rise in operation rates of naphtha cracker, streamlining efforts and cost cuts
- Increased profit from inventory valuation adjustment by upswing in naphtha prices

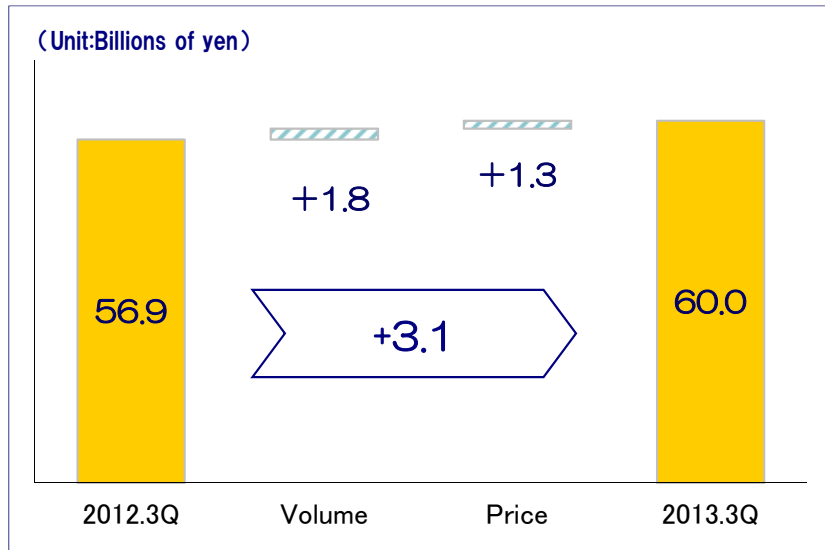
Costs +0.1 billion yen

Decrease fixed costs due to termination of polyolefin plant

8) Description of Increase Decrease in Films and Sheets (Sales and Operating Income, year on year)



Increase/Decrease of Net Sales (Nine Months of FY2013 vs Nine Months of FY2012)



60.0 billion yen (+3.1 billion yen year on year)

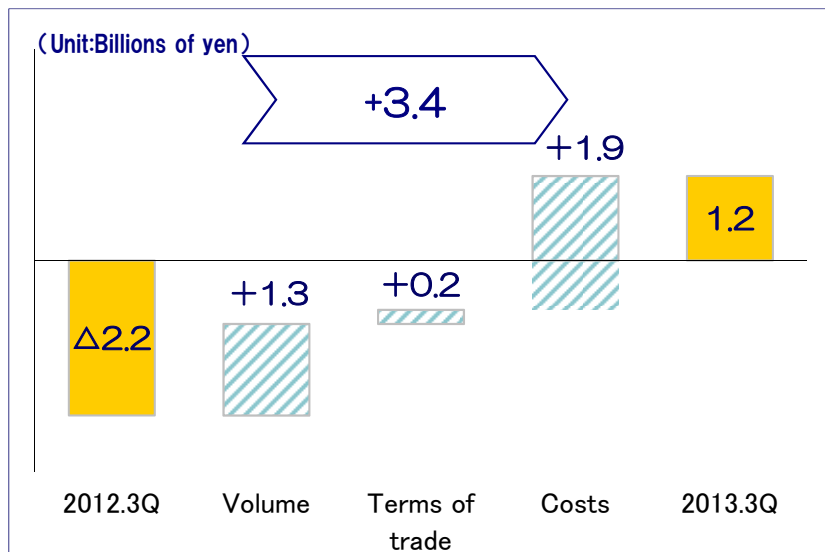
Volume +1.8 billion yen

Increases in industrial films and functional sheets

Price +1.3 billion yen

- Increase from higher sales prices due to rising raw material prices in packaging films
- Increase in industrial films (semiconductor manufacturing process films) from exchange surplus of weak yen

Increase/Decrease of Operating Income (Nine Months of FY2013 vs Nine Months of FY2012)



1.2 billion yen (+3.4 billion yen year on year)

Volume +1.3 billion yen

Increase in industrial films and functional sheets

Terms of Trade +0.2 billion yen

Increase due to Weak yen

Costs +1.9 billion yen

Cost reductions, such as fixed costs, and decrease in depreciation corresponding to impairment loss in the previous fiscal year