



Financial Summary

Results of the First Quarter of FY2012 & Forecast for FY2012

Mitsui Chemicals, Inc.

Aug 7, 2012

<Remarks>

FY2012 indicates the fiscal year starting on April 1, 2012 and ending on March 31, 2013

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1. Results of the First Quarter FY2012

(April 1, 2012 – June 30, 2012)

1) Operation Topics in the First Quarter FY2012 (April through June 2012)



Project	Production Capacity	Location	Date
<p>◆Petrochemicals</p> <p>1) Establishment of new company to produce PP compound in Brazil</p>	55K t/y	Brazil (São Paulo)	May. 2012
<p>◆Functional polymeric materials</p> <p>2) Establishment of joint v enture company for EPT in China</p>		China (Shanghai)	May. 2012
<p>◆Films & Sheets</p> <p>3) Establishment of joint v enture company in Thailand for highly functional sealant film</p>	15K t/y (Planned completion date of 2nd half of FY2013)	Thailand (Rayong)	Apr. 2012

2) Number of Subsidiaries and Affiliates



Items	FY2011 1st Q	FY2011 (a)	FY2012 1st Q (b)	Incr. (Decr.) (b)-(a)
Number of consolidated subsidiaries	70	70	73	3
Number of non-consolidated subsidiaries and affiliates to which the equity method is applied	30	31	32	1
Total	100	101	105	4

3) Consolidated Financial Highlights



(Billions of Yen)

() Denotes a minus

Items	FY2011 1st Q	FY2012 1st Q	Increase (Decrease)	%
Sales	386.7	352.3	(34.4)	(9%)
Operating income (loss)	22.0	6.9	(15.1)	(69%)
Non-operating income/expenses	1.3	(2.2)	(3.5)	-
Ordinary income (loss)	23.3	4.7	(18.6)	(80%)
Special gains/losses	(1.4)	(3.7)	(2.3)	-
Net income (loss) before income taxes and minority interests	21.9	1.0	(20.9)	(95%)
Net income (loss)	12.3	(2.2)	(14.5)	-

Exchange Rate (Yen/US\$) 82 80 (2)

Domestic Standard Naphtha Price (Yen/KL) 59,000 60,600 1,600

Items	End of FY2011	End of FY2012.1Q	Increase (Decrease)	%
Interest-bearing liabilities	464.8	477.0	12.2	3%
Equity	367.4	364.9	(2.5)	(1%)
D/E Ratio (%)	1.27	1.31	0.04	-
Equity ratio (%)	29.2	28.7	(0.5)	-

4) Impact of Iwakuni-Ohtake Works Accident



(Billions of Yen)

() Denotes a minus

Segment	Impact of gains and losses in FY2012			Status of major plants	
	1st Quarter (actual)	1st half (forecast)	Full year (forecast)	Operation resumption	Operation suspension
Petrochemicals	0.1	0.1	0.1	Hydrogen	
Basic Chemicals	(0.3)	(1.5)	(1.5)	PTA,PET,MIBK	HQ,MPCR,RS,CY
Polyurethane	0.1	(0.1)	(0.1)	WAX	
Functional Polymeric Materials	0.1	0.0	0.0	ARLEN,LUCANT,TPX, Pellicles,HI-ZEX MILLION	
Functional Chemicals	(0.4)	(0.5)	(0.5)	Catalysts for Polyethylene and Polypropylene	
Films and Sheets	(0.1)	(0.5)	(0.5)		
Others	(0.4)	(0.5)	(0.5)		
Operating Income/Loss Total	(0.9)	(3.0)	(3.0)	Losses related to production suspension, decline in sales, and procurement of substitute supplies, etc.	
Special Gains and Losses etc.	(3.8)	(5.0)	(3.0)	expenses for recompense, dismantling, and restoration. Fixed costs related to suspension of plants following the accident and insurance income, etc.	
Total	(4.7)	(8.0)	(6.0)		

5) Change in Business Segments

(Sales and Operating Income/Loss FY2011-1Q)



(Billions of Yen)

() Denotes a minus

Former Business Segment	FY2011 1st Q		Current Business Segment	FY2011 1st Q		Incr.(Decr.)	
	Sales	Operating income/Loss		Sales	Operating income/Loss	Sales	Operating income/Loss
Petrochemicals	116.0	6.1	Petrochemicals	116.0	6.0	0.0	(0.1)
Basic Chemicals	140.5	12.9	Basic Chemicals	140.5	12.8	0.0	(0.1)
Polyurethane	31.5	(2.6)	Polyurethane	30.2	(2.6)	(1.3)	0.0
Functional Polymeric Materials	29.1	2.2	Functional Polymeric Materials	33.1	2.0	4.0	(0.2)
Functional Chemicals	29.4	2.3	Functional Chemicals	35.9	2.7	6.5	0.4
Fabricated Products	35.8	2.0	Films and Sheets	22.2	1.7	(13.6)	(0.3)
Others	4.4	(0.9)	Others	8.8	(0.6)	4.4	0.3
Total	386.7	22.0	Total	386.7	22.0	0.0	0.0

6) Sales (by Business Segment)

(Billions of Yen)

() Denotes a minus

Segment	FY2011 1st Q	FY2012 1st Q	Incr. (Decr.)	Breakdown	
				Volume	Price
Petrochemicals	116.0	123.1	7.1	4.6	2.5
Basic Chemicals	140.5	99.8	(40.7)	(27.4)	(13.3)
Polyurethane	30.2	32.7	2.5	1.2	1.3
Functional Polymeric Materials	33.1	33.1	0.0	(0.8)	0.8
Functional Chemicals	35.9	36.2	0.3	0.7	(0.4)
Films and Sheets	22.2	19.0	(3.2)	(2.4)	(0.8)
Others	8.8	8.4	(0.4)	(0.4)	0.0
Total	386.7	352.3	(34.4)	(24.5)	(9.9)

7) Operating Income/Loss (by Business Segment)

(Billions of Yen)

() Denotes a minus

Segment	FY2011 1st Q	FY2012 1st Q	Incr. (Decr.)	Breakdown		
				Volume	* Price	Costs
Petrochemicals	6.0	3.5	(2.5)	0.2	(4.6)	1.9
Basic Chemicals	12.8	(0.8)	(13.6)	(4.7)	(11.3)	2.4
Polyurethane	(2.6)	(0.2)	2.4	0.1	0.7	1.6
Functional Polymeric Materials	2.0	2.7	0.7	(0.9)	0.5	1.1
Functional Chemicals	2.7	3.8	1.1	0.7	(0.1)	0.5
Films and Sheets	1.7	(0.3)	(2.0)	(0.6)	(1.2)	(0.2)
Others	(0.6)	(1.8)	(1.2)	0.0	0.0	(1.2)
Total	22.0	6.9	(15.1)	(5.2)	(16.0)	6.1

* Price : including both sale and purchase price variances

8) Non-Operating Income and Expenses



(Billions of yen)

() Denotes a minus

Items	FY2011 1st Q	FY2012 1st Q	Incr. (Decr.)
Equity in earnings of non-consolidated subsidiaries and affiliates	2.7	0.8	(1.9)
Interest expenses, interest and dividend income	(1.0)	(1.0)	0.0
Gain (loss) on foreign exchange	(1.0)	(1.8)	(0.8)
Other	0.6	(0.2)	(0.8)
Total	1.3	(2.2)	(3.5)

9) Special Gains and Losses



(Billions of yen)

() Denotes a minus

Items	FY2011 1st Q	FY2012 1st Q	Incr. (Decr.)
Special gains (a)	0.2	0.1	(0.1)
Gain on sales of fixed assets	0.2	0.1	(0.1)
Special losses (b)	(1.6)	(3.8)	(2.2)
Loss on sales and disposal of fixed assets	(0.3)	(0.2)	0.1
Loss on valuation of investment securities	0.0	(0.1)	(0.1)
Loss on disaster	(1.3)	0.0	1.3
Loss on explosion and Fire	0.0	(3.5)	(3.5)
Special gains and losses (a)+(b)	(1.4)	(3.7)	(2.3)

10) Consolidated Balance Sheet



(Billions of Yen)

() Denotes a minus

Items	End of Mar.2012	End of Jun.2012	Incr. (Decr.)	Items	End of Mar.2012	End of Jun.2012	Incr. (Decr.)
Current assets	661.3	672.2	10.9	Liabilities	840.5	857.5	17.0
Cash and cash equivalents	54.6	23.8	(30.8)	Notes and accounts payables	194.0	201.7	7.7
Notes and accounts receivables	274.5	283.8	9.3	Interest-bearing liabilities	464.8	477.0	12.2
Inventories	248.4	268.9	20.5	Other liabilities	181.7	178.8	(2.9)
Other current assets	83.8	95.7	11.9				
				Net assets	415.8	412.3	(3.5)
Fixed assets	595.0	597.6	2.6	Shareholders' equity	396.5	391.3	(5.2)
Tangible and intangible fixed assets	442.2	447.8	5.6	Other accumulated Comprehensive income	(29.1)	(26.4)	2.7
Investments & other non-current assets	152.8	149.8	(3.0)	Minority interest	48.4	47.4	(1.0)
Total	1,256.3	1,269.8	13.5	Total	1,256.3	1,269.8	13.5

Contingent liabilities as guarantor of indebtedness

3.6

3.5

(0.1)

11) Consolidated Statement of Cash Flow



(Billions of yen)

() Denotes a minus

Items	FY2011 1st Q	FY2012 1st Q	Incr. (Decr.)
I. Cash flows from operating activities[A]	2.6	(21.8)	(24.4)
II. Cash flows from investing activities[B]	(12.4)	(15.5)	(3.1)
Free cash flows[A+B]	(9.8)	(37.3)	(27.5)
III. Cash flows from financing activities	(5.0)	5.8	10.8
IV. Others	0.1	0.7	0.6
Net incr.(decr.) in cash and cash equivalents	(14.7)	(30.8)	(16.1)

2. Forecast for FY2012

(April 1, 2012 – March 31, 2013)

1) Operation Topics in 2nd Quarter of FY2012 (July through September 2013)



Project	Production Capacity	Location	Date
<p>◆Petrochemicals</p> <p>1) Production capacity expansion for PP compound in Mexico</p>	+13K t/y (32→45K t/y)	Mexico (Aguascalientes)	2Q. 2012
<p>◆Polyurethane</p> <p>2) Production capacity expansion for MDI in South Korea (Kumho Mitsui Chemicals)</p>	+45K t/y (155→200K t/y)	South Korea (Yeosu-City)	July. 2013
<p>◆Film & Sheet</p> <p>3) Start operation of new production facilities for solar cell encapsulants (SOLAR EVA™) in Malaysia</p>	10K t/y	Malaysia (Malacca)	2Q. 2012

2) Consolidated Financial Highlights



(Billions of yen)

() Denotes a minus

Items	FY2011		FY2012 Forecast		Incr.(Decr.)	
	1st half	Full Year	1st half	Full Year	Full Year	%
Sales	755.8	1,454.0	695.0	1,510.0	56.0	4%
Operating income (loss)	28.7	21.6	5.0	32.0	10.4	48%
Non-operating income (expenses)	(0.8)	1.3	(4.0)	(3.0)	(4.3)	-
Ordinary income (loss)	27.9	22.9	1.0	29.0	6.1	27%
Special gains/losses	(0.1)	(6.5)	(9.0)	(11.0)	(4.5)	-
Net income (loss) before income taxes and minority interests	27.8	16.4	(8.0)	18.0	1.6	10%
Net income (loss)	13.4	(1.0)	(12.0)	8.0	9.0	-

Exchange Rate (Yen/US\$)

80

79

79

79

0

Domestic Standard

57,000

54,900

53,300

51,700

(3,200)

Naphtha Price (Yen/KL)

Items	FY2011 1st half	FY2011 Full Year	FY2012 1st half	FY2012 Full Year	Incr.(Decr.)
Dividend (Yen /Share)	3.0	6.0	3.0	6.0	-

3) Sales and Operating Income/Loss (By Business Segment)



(Billions of Yen)

() Denotes a minus

Segment	Sales				Operating income/loss			
	FY2011		FY2012 Forecast		FY2011		FY2012 Forecast	
	1st half	Full Year	1st half	Full Year	1st half	Full Year	1st half	Full Year
Petrochemicals	227.4	459.4	239.0	470.0	6.3	8.9	2.5	15.0
Basic Chemicals	267.1	472.9	190.0	482.0	18.2	8.6	(5.5)	(2.5)
Polyurethane	62.4	127.3	68.0	147.0	(7.2)	(14.6)	(1.0)	0.0
Functional Polymeric Materials	66.2	131.8	68.0	140.0	4.3	8.2	4.5	9.0
Functional Chemicals	72.7	148.4	74.0	155.0	6.3	11.6	6.5	14.0
Films and sheets	41.6	79.6	39.0	81.0	1.8	0.3	(1.0)	(1.0)
Others	18.4	34.6	17.0	35.0	(1.0)	(1.4)	(1.0)	(2.5)
Total	755.8	1,454.0	695.0	1,510.0	28.7	21.6	5.0	32.0

4) Operating Income/Loss (by Business segment)



(Billions of Yen)

() Denotes a minus

Segment	FY2011 1st half	FY2012 1st half (Forecast)	Incr. (Decr.)	Breakdown		
				Volume	* Price	Costs
Petrochemicals	6.3	2.5	(3.8)	0.4	(5.2)	1.0
Basic Chemicals	18.2	(5.5)	(23.7)	(4.8)	(23.0)	4.1
Polyurethane	(7.2)	(1.0)	6.2	(0.1)	1.5	4.8
Functional Polymeric Materials	4.3	4.5	0.2	1.4	(0.2)	(1.0)
Functional Chemicals	6.3	6.5	0.2	1.5	(1.0)	(0.3)
Films and Sheets	1.8	(1.0)	(2.8)	(0.6)	(2.7)	0.5
Others	(1.0)	(1.0)	0.0	0.0	0.0	0.0
Total	28.7	5.0	(23.7)	(2.2)	(30.6)	9.1

* Price : including both sale and purchase price variances

5) Non-Operating Income and Expenses



(Billions of yen)

() Denotes a minus

Items	FY2011		FY2012 Forecast		Incr.(Decr.)	
	1st half	full year	1st half	full year	1st half	full year
Equity in earnings of non-consolidated subsidiaries and affiliates	4.3	5.5	1.5	5.0	(2.8)	(0.5)
Interest expenses, interest and dividend income	(2.1)	(3.7)	(2.0)	(5.0)	0.1	(1.3)
Gain (loss) on foreign exchange	(3.0)	(1.2)	(1.8)	(1.8)	1.2	(0.6)
Other	0.0	0.7	(1.7)	(1.2)	(1.7)	(1.9)
Total	(0.8)	1.3	(4.0)	(3.0)	(3.2)	(4.3)

6) Special Gains and Losses

(Billions of yen)

() Denotes a minus

Items	FY2011		FY2012 Forecast		Incr.(Decr.)	
	1st half	full year	1st half	full year	1st half	full year
Special gains (a)	2.4	12.5	0.1	0.1	(2.3)	(12.4)
Gain on sales of fixed assets	0.2	2.9	0.1	0.1	(0.1)	(2.8)
Reversal of provision for environmental measures	2.2	2.2	0.0	0.0	(2.2)	(2.2)
Gain on contribution of securities to retirement benefit trust	0.0	7.4	0.0	0.0	0.0	(7.4)
Special losses (b)	(2.5)	(19.0)	(9.1)	(11.1)	(6.6)	7.9
Loss on sales and disposal of fixed assets	(0.8)	(3.0)	(2.0)	(5.0)	(1.2)	(2.0)
Impairment loss	0.0	(12.9)	0.0	0.0	0.0	12.9
Loss on restructuring of subsidiaries and affiliates, etc.	0.0	(0.7)	0.0	0.0	0.0	0.7
Loss on valuation of investment securities	(0.3)	(1.1)	(0.1)	(0.1)	0.2	1.0
Loss on disaster	(1.4)	(1.3)	0.0	0.0	1.4	1.3
Loss on explosion and Fire	0.0	0.0	(5.0)	(3.0)	(5.0)	(3.0)
Others	0.0	0.0	(2.0)	(3.0)	(2.0)	(3.0)
Special gains and losses (a)+(b)	(0.1)	(6.5)	(9.0)	(11.0)	(8.9)	(4.5)

7) Consolidated Statement of Cash Flow



(Billions of yen)

() Denotes a minus

Items	FY2011	FY2012 (Forecast)	Incr. (Decr.)
I. Cash flows from operating activities[A]	43.3	35.0	(8.3)
II. Cash flows from investing activities[B]	(42.5)	(72.0)	(29.5)
Free cash flows[A+B]	0.8	(37.0)	(37.8)
III. Cash flows from financing activities	(26.7)	27.0	53.7
IV. Others	(0.6)	0.0	0.6
Net incr.(decr.) in cash and cash equivalents	(26.5)	(10.0)	16.5

3. Appendix

1) Trends in Main Product Prices

(Naphtha prices are Domestic Standard Naphtha Price)

(PE, PP, PH, BPA : Change in Prices and Raw Materials Prices in Japan / BPA, PTA, TDI : Chinese Market Price)

Year	2009	2010			2011				2012		
Month	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.
Naphtha (Yen/KL)	42,500	47,700	49,700	42,700	45,200	52,400	59,000	54,900	51,700	54,100	60,600
PE (Yen/KG)	about +10	about +5	about +5		about (10)	about +15	about +20	about (10)	about (5)	about (5)	about +20
PP (Yen/KG)	about +10	about +5	about +5		about (10)	about +15	about +20	about (10)	about (5)	about (5)	about +20
PH (Yen/KG)			+10 Base Price of Formula				+25 Base Price of Formula				
BZ(ACP) (US\$/T)	\$790	\$960	\$940	\$820	\$920	\$1,120	\$1,160	\$1,130	\$1,000	\$1,160	\$1,160
BPA(Japan) (Yen/KG)		+35				+30				(30)	+25
negotiation based on BZ price and BPA market price											
BPA (China) (US\$/T)	\$1,410	\$1,690	\$1,920	\$2,000	\$2,280	\$2,430	\$2,450	\$2,080	\$1,570	\$1,730	\$1,690
PTA (US\$/T)	\$890	\$960	\$920	\$880	\$1,130	\$1,440	\$1,280	\$1,250	\$1,110	\$1,180	\$1,070
PX(ACP) (US\$/T)	\$950	\$1,060	\$1,010	\$910	\$1,170	\$1,550	\$1,600	\$1,530	\$1,480	\$1,560	\$1,500
TDI (US\$/T)	\$3,200	\$3,100	\$2,800	\$2,420	\$2,530	\$2,430	\$2,670	\$2,250	\$2,180	\$2,560	\$3,030

2) Comprehensive Income

(Billions of yen)

() Denotes a minus

Items		FY2011 1st Q	FY2012 1st Q	Incr. (Decr.)															
Net income before Minority Interests	[A]	17.6	(1.1)	(18.7)															
Other Comprehensive Income	[B]	0.6	4.5	3.9															
<table border="0" style="width: 100%;"> <tr> <td style="border-left: 1px solid black; border-right: 1px solid black; padding: 0 10px;">Net unrealized holding gain on securities</td> <td style="padding: 0 10px;">)</td> <td>(1.5)</td> <td>(3.0)</td> <td>(1.5)</td> </tr> <tr> <td style="border-left: 1px solid black; border-right: 1px solid black; padding: 0 10px;">Foreign currency translation adjustments</td> <td style="padding: 0 10px;">)</td> <td>1.8</td> <td>6.2</td> <td>4.4</td> </tr> <tr> <td style="border-left: 1px solid black; border-right: 1px solid black; padding: 0 10px;">Others</td> <td style="padding: 0 10px;">)</td> <td>0.3</td> <td>1.3</td> <td>1.0</td> </tr> </table>	Net unrealized holding gain on securities)	(1.5)	(3.0)	(1.5)	Foreign currency translation adjustments)	1.8	6.2	4.4	Others)	0.3	1.3	1.0				
Net unrealized holding gain on securities)	(1.5)	(3.0)	(1.5)															
Foreign currency translation adjustments)	1.8	6.2	4.4															
Others)	0.3	1.3	1.0															
Comprehensive Income[A+B]		18.2	3.4	(14.8)															

(Breakdown of the total Comprehensive Income)

Comprehensive Income for Parent company's Shareholder	12.5	0.5	(12.0)
Comprehensive Income for Minority Shareholder	5.7	2.9	(2.8)

3) Outline for changes in Business Segments



Former Segments	Current Segments	Main Products	Major Subsidiaries & Affiliates
Petrochemicals	Petrochemicals	Ethylene, Propylene Polyethylene, Polypropylene	Osaka petrochemical Industries, Ltd Prime Polymer Co., Ltd. Advanced Composites, Inc. Keiyo Ethylene Co., Ltd.
Basic Chemicals	Basic Chemicals	Phenol, Bisphenol A, Purified terephthalic acid, Polyethylene-terephthalate, Ethylene oxide	Chiba Phenol Company, Limited Mitsui Phenols Singapore Pte Ltd. Siam Mitsui PTA Co., Ltd. Shanghai Sinopec Mitsui Chemicals, CO., LTD. P.T.Amoco Mitsui PTA Indonesia P.T.Petnesia Resindo Thai PET Resin Co., Ltd.
Polyurethane	Polyurethane	Polyurethanes, Coating materials Adhesives, Construction materials	Kumho Mitsui Chemicals Polyurethane Co., Ltd
Functional Polymeric Materials	Functional Polymeric Materials	Elastomers, Functional compounds, Specialty polyolefins, *Pellicles	Mitsui Elastomers Singapore Pte. Ltd.
Functional Chemicals	Functional Chemicals	Health care materials (Materials for high refractive-index ophthalmic lenses etc.), Functional chemicals, Specialty gases, Hygienic materials (**Spunbonded nonwoven polypropylene fabric) Catalysts, Agrochemicals, Licensing	Shimonoseki Mitsui Chemicals, Inc. Mitsui Hygiene Materials (Thailand) Co., Ltd. ACOMON AG Mitsui Chemicals Agro, INC.
Fabricated Products	Films and Sheets	Packing films, Electronic & optical films, Solar cell sheets	Mitsui Chemicals Tohcello, Inc

* Pellicles; Dust proof membrane applied on photomask during lithography process

4) Revised Sales & Operating Income/Loss in FY2011 (following reclassification)



(Billions of yen)

() Denotes a minus

Former segments	Sales FY2011			Operating Income/Loss FY2011		
	1st quarter	1st half	full year	1st quarter	1st half	full year
Petrochemicals	116.0	227.4	459.4	6.1	6.5	9.3
Basic Chemicals	140.5	267.1	472.9	12.9	18.3	8.9
Polyurethane	31.5	65.0	132.2	(2.6)	(7.1)	(14.4)
Functional Polymeric Materials	29.1	57.8	114.8	2.2	4.7	9.0
Functional Chemicals	29.4	59.8	122.8	2.3	5.5	10.4
Films and Sheets	35.8	69.6	134.0	2.0	2.2	0.3
Others	4.4	9.1	17.9	(0.9)	(1.4)	(1.9)
Total	386.7	755.8	1,454.0	22.0	28.7	21.6

Current segments	Sales FY2011			Operating Income/Loss FY2011		
	1st quarter	1st half	full year	1st quarter	1st half	full year
Petrochemicals	116.0	227.4	459.4	6.0	6.3	8.9
Basic Chemicals	140.5	267.1	472.9	12.8	18.2	8.6
Polyurethane	30.2	62.4	127.3	(2.6)	(7.2)	(14.6)
Functional Polymeric Materials	33.1	66.2	131.8	2.0	4.3	8.2
Functional Chemicals	35.9	72.7	148.4	2.7	6.3	11.6
Films and Sheets	22.2	41.6	79.6	1.7	1.8	0.3
Others	8.8	18.4	34.6	(0.6)	(1.0)	(1.4)
Total	386.7	755.8	1,454.0	22.0	28.7	21.6

This summary contains forward-looking statements about the future plans, strategies, belief and performance of the Mitsui Chemicals Group as a whole and its individual consolidated companies. These forward-looking statements are not historical facts. They are expectations, estimates, forecasts and projections based on information currently available to the Mitsui Chemicals Group and are subject to a number of risks, uncertainties and assumptions, which, without limitation, include economic trends, fluctuations in foreign currency exchange rates, fluctuations in the price of raw materials, competition in markets where the Company is active, personal consumption, market demand, the tax system and other legislation. As such, actual results may differ materially from those projected and the Mitsui Chemicals Group cannot guarantee that these forward-looking statements are accurate or will be achieved.